

WASHINGTON DC RETAIL News

Next Realty Mid-Atlantic Takes Over Harris Teeter Account

AUGUST 16, 2016 | BY ERIKA MORPHY

ARLINGTON, VA—Locally-based **Next Realty Mid-Atlantic** is now the exclusive broker representing the Matthews, NC-based **Harris Teeter** in the greater Washington DC and greater Baltimore region. Harris Teeter entered the region close to fifteen years ago, guided by a strategic plan developed by **Cary Judd**, a principal of **KLNB's retail team** in the region who died earlier this year from cancer. Through Judd's efforts, Harris Teeter carved out a niche for itself in a market otherwise dominated by Safeway and Giant and then later by Whole Foods.



Next Realty's George Galloway

Next Realty Managing Principal **George Galloway** is now the lead contact for the account, supported by team members **Andrew Rose**, **Andrew Tkach**, **Mellisa Peterson** and **Kelsey Beerman**.

Harris Teeter currently has 44 stores open, with one currently under construction and two in the planning stages.

Galloway declined to discuss Harris Teeter's ongoing expansion plans other than to say that the retail grocer is looking at suburban and urban and transit-oriented developments as possibilities.

The grocer has opened several stores in the Mid-Atlantic in recent months.

Last week it opened a store at the luxury apartment building Flats 8300 in Bethesda, Md. In July it opened a store at West Broad, another luxury apartment building in Falls Church, Va. In June it opened its first store in Easton, Md. at Waterfowl Village and one at Cascades Overlook Town Center in Vienna, Va.



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Erika Morphy >

Erika Morphy has been writing about commercial real estate at GlobeSt.com for more than ten years, covering the capital markets, the Mid-Atlantic region and national topics. She's a nerd so favorite examples of the former include accounting standards, Basel III and what Congress is brewing.